(Corporate Identity Number - L17110GJ1985PLC033271)

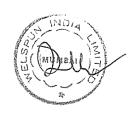
Regd.Office : Welspun City, Village Versamedi, Taluka Anjar,Dist. Kutch, Gujarat -370110 Corp. Office : Welspun House, 6th Floor, Kamala Mills Compound,Senapati Bapat Marg, Lower Parel,Mumbai-400013

# UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2015

Part I (Rs. in lacs) Consolidated Quarter Ended Year Ended Sr **Particulars** No. 30.06.2015 31.03.2015 30.06.2014 31.03.2015 (Unaudited) (Unaudited) (Unaudited) (Audited) a. Net Sales/ Income from Operations (Net of excise duty) 1,24,812 1,22,496 1,04,326 4 72 290 b. Other Operating Income 14 033 14 085 13,399 57,961 Total Income from Operation (Net) 1,38,845 1.36.581 1,17,725 5,30,251 2 Expenses a. Cost of Materials Consumed 50 418 54.732 56,599 2,31,872 b. Purchases of Stock-in-trade 6,158 9,538 7.520 29,403 c. Changes in Inventories of Finished Goods, Work-in-Progress & Stock-in-trade 7.688 (953)(8,481)(6.842)d. Employees Benefit Expenses 12.390 11,804 10.040 44,597 e. Depreciation and Amortisation Expenses 7,932 10,086 6,861 33 293 f. Power, Fuel and Water Charges 3.283 3.211 3,944 11,871 g. Other Expenses 22,926 23.793 20.833 91,932 **Total Expenses** 1,10,795 1,12,211 97,316 4,36,126 3 Profit from Operations before Other Income, Finance Costs (1-2) 28,050 24,370 20,409 94,125 4 Other Income 2,772 2,895 3,220 9.494 Profit from Ordinary Activities before Finance Costs (3+4) 5 30 822 27,265 23,629 1,03,619 6 Finance Costs 5.926 5,691 7 129 28.290 7 Profit from Ordinary Activities before Tax (5-6) 24,896 21,574 16,500 75,329 8 Tax Expense 8,395 5.077 6.224 20.900 9 Net Profit for the period (7-8) 16,501 16,497 10,276 54,429 10 Minority's Share of Profit/ (Loss) in Certain Subsidiary Companies 186 359 (221)450 11 Net Profit (9-10) 16,315 16,138 10,497 53,979 12 Paid-up Equity Share Capital (Shares of Rs. 10 each) (Refer Note 4 below) 10,046 10,046 10,038 10,046 Reserves excluding Revaluation Reserves as per Balance Sheet of Previous 13 1,33,139 Earnings Per Share (in Rs.) (Not annualised for quarters) 14 a) Basic 16 24 16.07 10.46 53.76 b) Diluted 16.24 16.07 10.45 53.75 Part II Particulars of Shareholding Public Shareholding a) Number of Shares 2.66.36.296 2.66,32,196 2,67,43,296 2,66,32,196 b) Percentage of Shareholding 26.51% 26.51% 26.64% 26.51% 2 Promoters and Promoter Group Shareholding a. Pledged/Encumbered - Number of Shares NIL NIL NIL NII - Percentage of Shares NII NIL NIL NIL (as a % of the total shareholding of Promoters and Promoter Group) - Percentage of Shares NIL NIL NIL NIL (as a % of the total Share capital of the Company) b. Non-Encumbered - Number of Shares 7,38,27,719 7,38,27,719 7,36,37,719 7,38,27,719 - Percentage of Shares 100% 100% 100% 100% (as a % of the total shareholding of Promoters and Promoter Group) - Percentage of Shares 73.49% 73.49% 73.36% 73.49% (as a % of the total Share capital of the Company)

B Information on investors complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended June 30, 2015

Particulars	Opening Balance	Additions	Disposals	Closing Balance
Number of Complaints	-	31	31	-



(Corporate Identity Number - L17110GJ1985PLC033271)

Regd.Office: Welspun City, Village Versamedi, Taluka Anjar, Dist. Kutch, Gujarat -370110 Corp. Office: Welspun House, 6th Floor, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai-400013

### UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2015

#### Notes:

- 1 The above financial results were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on July 20, 2015.
- 2 The Standalone Financial results for the quarter ended June 30, 2015 were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on July 20, 2015 and will be made available to BSE and NSE and will be posted on the Company's website www.welspun.com. The Statutory Auditors have carried out a Limited Review of the Standalone Financial results for the quarter ended June 30, 2015. The key information related to Standalone Financial results are given below:

(Rs. in lacs)

	Quarter Ended			Year Ended	
Particulars Particulars	30.06.2015 (Unaudited)	31.03.2015 (Unaudited)	30.06.2014 (Unaudited)	31.03.2015 (Audited)	
Total Income from Operations (net)	1,16,613	1,11,209	95,213	4,40,756	
Profit from Ordinary Activities before Tax	25,677	18,429	16,042	68,575	
Net Profit	17,974	13,465	10,741	51,014	
Earnings Per Share (in Rs.) (Not annualised for quarters)					
a) Basic	17.89	13.40	10.70	50.80	
b) Diluted	17.89	13.40	10.70	50.80	

3 The Consolidated Segment wise Revenue, Results and Capital Employed

(Rs. in lacs)

Sr.			Quarter Ended		
or. No.	Particulars	30.06.2015 (Unaudited)	31.03.2015 (Unaudited)	30.06.2014 (Unaudited)	31.03.2015 (Audited)
1	Segment Revenue				
	a) Home Textiles	1,38,079	1,35,650	1,17,135	5,26,812
	b) Power	6,941	7,719	4,449	26,704
	Total	1,45,020	1,43,369	1,21,584	5,53,516
	Less : Inter Segment Revenue	6,175	6,788	3,859	23,265
	Net Income from Operation	1,38,845	1,36,581	1,17,725	5,30,251
2	Segment Results				
	a) Home Textiles	29,023	25,640	23,279	97,623
	b) Power	959	532	(151)	3,155
	Total	29,982	26,172	23,128	1,00,778
	Less: Finance Cost	5,926	5,691	7,129	28,290
	Add : Un-allocable Income net of un-allocable Expenses	840	1,093	501	2,841
	Profit before Tax	24,896	21,574	16,500	75,329
3	Capital Employed (Segment Assets - Segment Liabilities)				
	a) Home Textiles	4,11,088	4,02,708	3,85,828	4,02,708
	b) Power	32,811	34,754	35,879	34,754
	c) Unallocated Capital Employed	(2,82,030)	(2,90,496)	(2,96,624)	(2,90,496)
	Total	1,61,869	1,46,966	1,25,083	1,46,966

- 4 Pursuant to the Employees Stock Options (WELSOP 2005) 2,265,000 options were granted to certain eligible employees upto June 30, 2015, of which 960,500 options were cancelled and 1,302,500 options have been exercised. During the quarter ended June 30, 2015, on exercise of the stock options, the Company has allotted 4,100 equity shares of Rs. 10 each to employees resulting in increase in paid-up share capital by Rs. 0.41 lacs and Securities Premium Account by Rs. 1.04 lacs. As on June 30, 2015, 2,000 options were outstanding.
- 5 Prior period figures have been reclassified to conform with the current period's presentation, wherever applicable.

FOR AND ON BEHALF OF THE BOARD

Rajesh Mandawewala (Managing Director)

DIN: 00007179

Mumbai

Date: July 20, 2015

(Corporate Identity Number - L17110GJ1985PLC033271)

Regd.Office: Welspun City, Villege Versamdei, Taluka Anjar, District Kutch, Gujarat -370110 Corporate Office: Welspun House, 6th Floor, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai-400 013.

Part I

# UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2015

Sr. Particulars Quarter Ended				T	Rs . In Lacs	
No.	Quarter Ended				Year Ended	
		30.06.2015 (Unaudited)	31.03.2015 (Unaudited)	30.06.2014 (Unaudited)	31.03.2015 (Audited)	
1	a. Net Sales/ Income from Operations (Net of excise duty)	1,10,388	1,04,497	88.371	4.11.191	
	b. Other Operating Income	6,225	6,712	6,842	29,565	
	Total Income from Operations (Net)	1,16,613	1,11,209	95,213	4,40,756	
2	Expenses	1,10,010	.,,===	00,210	4,40,730	
	a. Cost of Materials Consumed	47,149	50,863	54,089	2,17,963	
	b. Purchases of Stock-in-trade	404	199	264	600	
	c. Changes in Inventories of Finished Goods, Work-in-Progress & Stock-in-trade	2,937	(1,139)	(9,384)	(7,003)	
	d. Employee Benefits Expense	9,288	8,504	7,303	32.533	
	e. Depreciation and Amortisation Expense	6,708	7,950	5,181	26,629	
	f. Power, Fuel and Water Charges	9,335	9,687	7,740	34,566	
	g. Other Expenses	14,157	16,735	12,523	58.271	
	Total Expenses	89,978	92,799	77,716	3,63,559	
	Profit from Operations before Other Income and Finance Costs (1-2)	26,635	18,410	17,497	77,197	
4	Other Income	2,723	2,889	3,195	9,442	
	Profit from Ordinary Activities before Finance Costs (3+4)	29,358	21,299	20,692	86,639	
	Finance Costs	3,681	2,870	4,650	18,064	
	Profit from Ordinary Activities before Tax (5-6)	25,677	18,429	16,042	68,575	
8			4,964	5,301	17,561	
9	Net Profit for the Period (7-8)	17,974	13,465	10,741	51,014	
10	Paid-up Equity Share Capital (Shares of Rs. 10 each) (Refer Note 2 below)	10,046	10,046	10,038	10,046	
	Reserves Excluding Revaluation Reserves as per Balance Sheet of Previous Accounting Year				1,33,213	
12	Earnings Per Share (in Rs.) (Not annualised for quarters)					
	a) Basic	17.89	13.40	10.70	50.80	
	b) Diluted	17.89	13.40	10.70	50.80	
Part	II					
Α	Particulars of Shareholding					
1	Public Shareholding					
	a) Number of Shares	2,66,36,296	2,66,32,196	2,67,43,296	2,66,32,196	
	b) Percentage of Shareholding	26.51%	26.51%	26.64%	26.51%	
2	Promoters and Promoter Group Shareholding					
	a. Pledged/Encumbered			-		
	- Number of Shares	NIL	NIL	NIL	NIL	
	- Percentage of Shares (as a % of the total shareholding of Promoters and Promoter				IVIL	
	Group)	NIL	NIL	NIL	NIL	
	- Percentage of Shares (as a % of the total Share capital of the Company)	NIL	NIL	NIL	NIL	
	b. Non-Encumbered		-			
	- Number of Shares	7,38,27,719	7,38,27,719	7,36,37,719	7,38,27,719	
	- Percentage of Shares (as a % of the total shareholding of Promoters and Promoter			1,10,00,1	1,30,21,119	
	Group)	100%	100%	100%	100%	
j	- Percentage of Shares (as a % of the total Share capital of the Company)	73.49%	73.49%	73.36%	73 400/	
1	5 Company	75.7570	13.4370	13.3076	73.49%	

B Information on investors complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended June 30, 2015

Particulars	Opening Balance	Additions	Disposals	Closing Balance
Number of Complaints	-	31	31	_





(Corporate Identity Number - L17110GJ1985PLC033271)

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### UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2015

### Notes:

- The above financial results for the quarter ended June 30, 2015 were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on July 20, 2015. The Statutory Auditors have carried out a Limited Review of the above financial results for the quarter ended June 30, 2015.
- Pursuant to the Employees Stock Options (WELSOP 2005) 2,265,000 options were granted to certain eligible employees upto June 30, 2015, of which 960,500 options were cancelled and 1,302,500 options have been exercised. During the quarter ended June 30, 2015, on exercise of the stock options, the Company has alloted 4,100 equity shares of Rs. 10 each to employees resulting in increase in paid-up share capital by Rs. 0.41 lacs and Securities Premium Account by Rs. 1.04 lacs. As on June 30, 2015, 2,000 options were outstanding.
- The Company operates in only one primary business segment i.e. Home Textiles Segment. Hence, information relating to primary segments is not required to be separately furnished.
- 4 Prior period figures have been reclassified to conform with the current period's presentation, wherever applicable.

FOR AND ON BEHALF OF THE BOARD

MUMBAI ) THE

Rajesh Mandawewala (Managing Director) DIN 00007179

Mumbai

Date : July 20, 2015





# Strong operating margin drives profit growth

- ✓ Revenue up 18%; PAT & Cash Profit up 55% YoY
- ✓ Operational EBITDA margin at 25.9%
- √ Net Debt / Op EBITDA at 1.7x

**Mumbai, July 20, 2015:** Welspun India Ltd., (WIL), part of the US\$ 3 billion Welspun Group announced Q1 FY16 results today, showing strong growth in revenue, operating EBITDA and profit after tax in comparison to the corresponding quarter last year.

## Consolidated Financial Summary - Q1 FY16

(Rs. Million)

Particulars	Q1 FY16	Q4 FY15	QoQ Change %	Q1 FY15	YoY Change %
Revenue	13,885	13,658	2%	11,773	18%
Operational EBITDA	3,598	3,446	4%	2,727	32%
Op. EBITDA Margin	25.9%	25.2%		23.2%	
EBITDA	3,875	3,735	4%	3,049	27%
EBITDA Margin	27.9%	27.3%		25.9%	
Finance Cost	593	569	4%	713	-17%
Depreciation	793	1,009	-21%	686	16%
Profit Before Tax	2,490	2,157	15%	1,650	51%
PAT post min. & asso.	1,632	1,614	1%	1,050	55%
PAT Margin	11.8%	11.8%		8.9%	
Cash Profit	2,561	2,781	-8%	1,651	55%

Notes: a) Prior period figures are restated, wherever necessary

b) Cash Profit = PBDT - Current tax

Balance sheet snapshot (Rs. million)	Q1 FY16	Q4 FY15
Net worth	15,790	14,318
Net Debt	24,880	26,094
Net fixed assets (incl. CWIP)	27,540	26,049
Net current assets (excl. cash and cash equivalents)	12,095	13,155
Net Debt/Op. EBITDA	1.7	2.0
Net debt/Equity	1.6	1.8

### Consolidated Financial Highlights – Q1 FY16 (compared with Q1 FY15 figures)

- Revenue at Rs. 13,885 million vs. Rs. 11,773 million in Q1 FY15; 18% growth YoY driven by strong volume growth. Growth in domestic sales is 35.6% YoY.
- Operational EBITDA up by 32% at Rs. 3,598 million vs. Rs. 2,727 million in Q1 FY15. Operational EBITDA margin was higher at 25.9% (vs. 23.2% in Q1 FY15), mainly on account of higher vertical integration and larger share of innovative products.



### **BUSINESS UPDATE**

- Reported EBITDA up by 27% at Rs. 3,875 million vs. Rs. 3,049 million in Q1 FY15.
- Finance cost stood at Rs. 593 million, 17% lower YoY. The company has started availing benefits under the Gujarat textile policy, which has led to a reduction in interest expense.
- Depreciation was higher YoY at Rs. 793 million (vs. Rs. 686 million in Q1 FY15), mainly on account of the capitalisation of the vertical integration projects.
- Profit after Tax (after minorities and associates) stood at Rs. 1,632 million compared to the Q1 FY15 figure of Rs. 1,050 million, growth of 55% YoY.
- Net worth stands at Rs. 15,790 million as on 30<sup>th</sup> June 2015.
- At the end of the quarter, Gross debt stands at Rs. 30,217 million vs. Rs. 30,851 million at end-FY15 and gross long term debt stands at Rs. 19,363 million (vs. Rs. 20,817 million at end-FY15).
- Net debt stands at Rs. 24,880 million (vs. Rs. 26,094 million at end-FY15) implying a net debt/equity of 1.6x (vs. 1.8x at end-FY15).
- The Company continues to generate positive free cash flows during the quarter after meeting capex requirements on account of strong operating profits and working capital reduction.
- Net debt/ Operational EBITDA (annualised) as on 30<sup>th</sup> June 2015 stands at 1.7x vs. 2.0x at end-FY15.
- ROCE (pre-tax) as on 30<sup>th</sup> June 2015 stands at 25.8% vs. 22.8% in FY15 while ROE stands at 43.3% (vs. 42.5% in FY15).

# Project Status

The capital expenditure is as per schedule; balance investment of around Rs. 11 billion is expected over the next 12-15 months. This capex will entail modernisation, automation and capacity enhancement for towels and sheets as well as routine maintenance at Anjar and Vapi, Gujarat.

### Recent Awards & Recognitions

- ➤ Global Inclusion and Diversity Award for 2015 JC Penney
- Golden Peacock Eco Innovation Award for 2015

### Management comments

Speaking about the performance, Mr. B.K. Goenka, Chairman, Welspun Group, said, "We continue to be a supplier of choice for our clients. Our ongoing initiatives with respect to own brands as well as innovative products have resulted in another strong quarter of operational and financial performance. We will keep striving to capitalise on newer opportunities, while continuing to build a sustainable and progressive community, thus delivering value to all our stakeholders."

### About Welspun India (www.welspunindia.com)

Welspun India Ltd, part of US\$ 3 billion Welspun Group, is the largest home textile company in Asia and among the top 3 in the World. With a distribution network in more than 50 countries and world class manufacturing facilities in India, it is the largest exporter of home textile products from India. Supplier to 14 of Top 30 global retailers, the Company has marquee clients like Wal-Mart, Costco, JCPenney, Target and Macy's to name a few.

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### DISCLAIMER:

The information in this release has been included in good faith and is for general purposes only. It should not be relied upon for any specific purpose and no representation or warranty is given as regards to its accuracy or completeness. No information in this release shall constitute an invitation to invest in Welspun India Ltd. or any of its affiliates. Neither Welspun India Ltd., nor their or their affiliates' officers, employees or agents shall be liable for any loss, damage or expense arising out of any action taken on the basis of this release, including, without limitation, any loss of profit, indirect, incidental or consequential loss.